



# Are you our new Elvstrøm SailPoint?

Elvstrøm Sails is constantly growing and expanding our network of qualified distributors. If you want to team up with a professional and leading company with a proud brand and heritage, this is your chance.

We are looking for experienced sail makers or professionals within the industry that already have an established business or want to establish own business within sailmaking/servicing, ship supplies, rigging or boat sales and are eager to build up a region with Elvstrøm Sails representation.

At the moment we are looking for 2 new SailPoints in the Northern part of Germany in the area around Kiel and Bremerhaven.

## Join one of Europe's strongest sail brands and largest sail manufactures and get

- Access to our Crowned Brand
- A possibility to benchmark and cooperate with other qualified Elvstrøm SailPoints
- A high end product range, inclusive our state of the art EPEX membrane sails - second to none!

## As our new independent dealer you will benefit from

- World class design and production facilities based in Denmark
- Back-up from a team of knowledgeable key account managers
- Support from Elvstrøm Sails Headquarter in terms marketing, design, development - and businessplanning if needed
- Strong presence within the OEM market
- Headquarters and production that are conveniently located close to the German border allowing for strong and swift hour-to-hour support and assistance

## This is your chance!

The ideal applicant is probably working or has worked as a sailmaker, rigger, boat dealer, or the like..... You are confident talking to customers, enjoy selling to and servicing clients with a structured, well organised and professional approach to customers and suppliers.

We offer to support you in getting Elvstrøm Sails incorporated in your business for a successful start.

Contact our Sales Director, Per Weiskvist at +452042 7997 to find out more about this unique opportunity or send in a few words about yourself, your ideas and plans to [pwe@elvstromsails.com](mailto:pwe@elvstromsails.com).

## Legendary Sailmaking

For over 60 years we have developed a unique expertise driven by the experience of our high performing sailors and sail designers, and our legendary founder, Paul Elvstrøm. Today, we take pride in using our know-how for quality cruising and racing. To us every sail is unique and tailor-made. At Elvstrøm Sails, we recognise that every moment counts. We have an eye for detail ensuring that our customers can enjoy their cruise, or focus on their race, with total confidence.

*Because .... We do not sell sails, we deliver great moments!*